



<https://www.linkedin.com/in/nagendrasinghroy/>

MBA, PMP, DASM, ITIL 2011, SAFe, Project+, CSM, OCP

AREAS OF EXPERTISE

Global Leader, Establishing and Practicing Technology Competencies for Big Enterprises including Service Delivery, Account Management, Customer Relationship Management, Resource Management, People Management, PMO (PM, BA, QA, CM), Prosci ADKAR. Worked with senior executives & Industry leaders Developed/Improved/Enhanced/Customized Organisational IT Strategy & Governance. Managed Global Initiative and Transformation Programs for IBM, Walmart-USA, Schneider-USA, Barclays Bank-UK, KOCH-USA, Deutsche Bank-Germany, State Government-USA.

As the Founder and CEO, his role is to lead and manage the **AANSEACORE** global business while providing direction and focus while ensuring a clear structure for the effective operation of the Core Team and its Committees. He sets the agenda for Core Team discussions to promote effective and constructive debate and support a sound decision-making process, ensuring that the Board receives accurate, timely, and precise information, particularly about the company's performance, current and future trends.

Nagendra is a strategic servant leader with a proven track record 23+ years of accomplishment in driving performance and achieving superior results across industry domain with world-class organizations; demonstrated expertise in all core business functions from sales and marketing to operations, customer relationship management, and human resources.

Areas of proficiency including:

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| ✦ Visionary Leadership | ✦ Team Building |
| ✦ Management Consulting | ✦ Mentorship |
| ✦ Transformational Leadership | ✦ Policy Development |
| ✦ Strategy Development | ✦ Governance and Compliance |
| ✦ Organizational Change Management | ✦ Public Speaking |
| ✦ Leadership Development | ✦ Project Management |

KEY PROFESSIONAL ACHIEVEMENTS

- ✓ Microsoft Published Case Study - Lead PMO Enablement Initiative for Major school district across project and budget management with Microsoft Project Online and Visio
- ✓ Positioned companies as an Analytics visionary, driving technology systems, services, and operations strategies that automate core processes and enhance the client's capability.
- ✓ Enabled several global clients towards revenue growth, cost savings process automation and ROI increases through planning and integrate ERP, CRM, PPM Tools, Analytics and other internal third-party business systems.
- ✓ Featured Speaker in 2018 NA LIM on leadership and succession planning and Data Initiative
- ✓ Featured Speaker in International conference SAUPO, Kennesaw State University Technology Panel Speaker in year 2017, 2018, 2020, 2022
- ✓ Keynote Speaker in Universities, Rotary Club, FM Radio several publications, new papers, events, and pod casts.